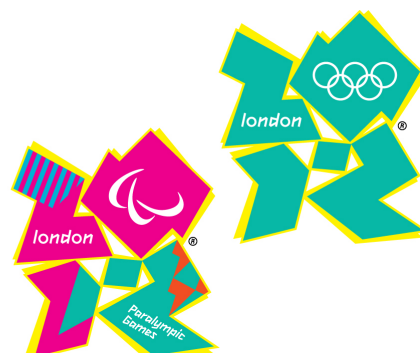


# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #5 – 18 January 2010

## Opportunity



### Opportunity Title

### Waste Services for London 2012

Buying Organisation

The London Organising Committee of the Olympic Games and Paralympic Games Ltd.

Website

[www.london2012.com](http://www.london2012.com)

Opportunity Method

Contract Opportunity

Opportunity Type

London 2012 supply chain (private sector)

Nature of Opportunity

Services

Estimated contract value (GBP)

L: above GBP 5m

#### About the buyer:

The London Organising Committee of the Olympic Games and Paralympic Games Ltd (LOCOG) is inviting expressions of interest from organisations interested in providing a Waste Services to London 2012 and the Olympic venues.

LOCOG is committed to demonstrating leadership in sustainable development and ensuring that the Games and its operations are managed in a way that is environmentally sound, economically viable, and socially responsible.

Bidders should note that it is planned to use electronic procurement for this opportunity.

Description

#### About the Opportunity:

##### OVERVIEW

In the summer of 2012 the Olympic and Paralympic Games come to London. They will have an enormous impact on the city, the country and even the planet. The London 2012 bid promised a memorable occasion that will make a positive impact before, during and beyond the main event.

The way we manage waste during the Games must reflect this promise. We and our partners are committed to delivering a successful and sustainable Games.

During the course of the Games, we will provide a waste service across

40 different locations. An operation on this scale is a unique challenge.

The 2012 Olympic Games and Paralympic Games will take place between 27 July 2012 and 9 September 2012 .

LOCOG is responsible for organising and staging the Games, which includes the safe, efficient, environmentally responsible and sustainable provision of waste services which will impact on the experience of spectators, workforce and members of the Olympic and Paralympic family (including athletes, officials, press, broadcasters and sponsors).

Waste contractors will be responsible for delivering the following services at the London Games:

- General waste management and disposal; and
- Special waste management and disposal.

The service will be carried out in accordance with LOCOG's sustainability objectives which include a commitment to zero landfill/

**THIS OPPORTUNITY IS FOR THE PROVISION OF TIER 1 SERVICES AS DEFINED IN THE ATTACHED 'SCOPE OF SERVICES' DOCUMENT.**

Should you be a supplier interested in being a part of London 2012 but are not willing or able to deliver contracts of this size and profile there may still be opportunities for you to work for the Tier 1 supplier(s) as a Tier 2 service provider as defined in the attached 'Scope of Services' Document. We will be working with the Tier 1 suppliers to determine how they can make business opportunities accessible to small and medium sized organisations. This will offer small and medium sized organisations the potential to work with the Tier 1 supplier(s) as sub-contractors or suppliers (Tier 2 suppliers). This will form a key part of our Tier 1 supplier selection process.

In addition, this process will provide you with the opportunity to become an official London 2012 sponsor. The Games present companies with an unprecedented partnership opportunity in the UK; through the acquisition of marketing and sponsorship rights, they offer the chance to showcase expertise and capability, delivering significant business benefits to your organisation on the back of one of the most powerful brands in the world. As one of LOCOG's commercial partners, you will contribute towards the success of an inspirational event that leaves a lasting legacy. At the same time, you will enjoy an exclusive and valuable bundle of sponsorship rights, opportunities and support available only to LOCOG's official partners.

#### **ADDITIONAL INFORMATION**

The following documents have been selected to provide you with relevant information:

- Waste Supplier Definitions and Scope of Services (Attached)
- Waste Project Plan (Attached)
- Schedule of Olympic Venues (Attached)
- Games Waste and Resource Management strategy (attached)
- Resource Futures - Scoping waste management requirements for the 2012 London Olympic and Paralympic Games (attached)
- LOCOG Packaging Guidelines – Version 1 (attached)
- Open - The London Organising Committee of the Olympic Games and Paralympic Games Ltd Diversity and Inclusion Strategy (Downloadable from <http://www.london2012.com/get-involved/jobs/working-for-locog/diversity-and-inclusion.php>)

**About the buyer's selection process:**

Responses to these questions will be evaluated and a short list of potential suppliers deemed capable of fulfilling LOCOG's requirements will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, will be most capable of fulfilling LOCOG's requirements as set out in this opportunity.

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It is envisaged that short listed service providers will be invited to an 'Industry Day' where they will have an opportunity to learn more about the potential contracts, the delivery objectives for London 2012, the opportunities available to sponsors and potentially a tour of the Olympic Park construction site.

LOCOG plans to issue a Pre-Qualification Questionnaire (PQQ) to short listed suppliers and invite them to provide further evidence in support of their responses. A response to this opportunity does not mean that you will automatically receive an Invitation to Negotiate document. The PQQ will be used to determine a 'Bidder List'.

Suppliers on the Bidder List will be issued with an Invitation to Negotiate (ITN), together with further details of LOCOG's requirements. No feedback will be provided to those applicants not invited to proceed further in the procurement process.

The first phase in the ITN process will be for the bidders to submit their base proposals. These proposals will be evaluated against criteria provided with the ITN and supplier(s) will be invited to present their proposals and participate in a technical interview. LOCOG may require a multi-round interview process in order to fully evaluate and test supplier(s) proposals.

Successful supplier(s) will be notified and de-briefings will be available for unsuccessful bidders.

Delivery point

East London, Greater London, South East England and other major cities in the UK

Details of specialist staff required (if any)

Trained and appropriately qualified, where necessary, personnel will be required for a number of specialist service tasks.

7 records found, displaying all records.

	<u>File name</u>	<u>File Size</u>	<u>Date Uploaded</u>	
	locog packaging guidelines.pdf	134 Kb	07/01/2010 01:57:00	<a href="#">Download</a>
	waste project plans.pdf	34 Kb	13/01/2010 05:29:11	<a href="#">Download</a>
Document	ccw procurement compete for package index v3.xls	53 Kb	18/01/2010 09:41:06	<a href="#">Download</a>
	games waste & resource management strategy.pdf	193 Kb	07/01/2010 01:55:56	<a href="#">Download</a>
	waste supplier definitions and scope of services.pdf	32 Kb	13/01/2010 05:29:26	<a href="#">Download</a>
	cleaning and waste brief.pdf	43 Kb	08/01/2010 03:34:59	<a href="#">Download</a>
	resource futures scoping report.pdf	1316	07/01/2010	<a href="#">Download</a>

- Business Categories
1. Waste merchants
  2. Waste paper merchants and collectors
  3. Reclaiming - waste products
  4. Medical waste disposal
  5. Waste processing machinery
  6. Waste disposal services
  7. Waste disposal units - installation and repair

CompeteFor response deadline 01/02/2010 09:00

Estimated tender close date 28/06/2010

Estimated contract award date 05/11/2010

Estimated contract start date 01/12/2010

Only suppliers with the capacity to deliver one or more complete contract bundles should apply for this opportunity.

In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being short / bidder listed.

**Additional information for bidders** Include any special notes for bidders

CompeteFor is an web-brokerage tool. The advertisement of LOCOG opportunities does not constitute the start of a tendering process, but an Expression of Interest only.

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity partially or completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.